1 service, and therefore, it's not obligated to provide the service at TELRIC rates; is that accurate?

> MR. D'AMICO: Yes.

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MS. PREISS: So, would you agree that if as a legal matter Verizon is obligated to provide the tandem transit service, then it should be at TELRIC rates?

> MR. D'AMICO: I heard the word "legal."

MS. PREISS: Yeah, but I did the legal part for you. I said assume Verizon is legally obliqued to provide the tandem transit service.

MR. D'AMICO: That would make sense.

Okay, thanks. MS. PREISS:

May I just add one MR. EDWARDS: clarifying point to your question. And I'm assuming in your question when you said as a legal matter required to provide it, would it be correct in your question -- by your question you meant provided as a UNE?

MS. PREISS: That Verizon is obligated to provide it pursuant to 251(A)(1).

Same answer?

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MR. D'AMICO: Yes.

MS. PREISS: Thanks.

I have a question about the MR. STANLEY: threshold issue again. I believe it was WorldCom that testified earlier that there would be--you recognized that there was a logical crossover at which it would be economically reasonable for 9 WorldCom to establish direct trunking with another 10 CLEC rather than passing traffic through a tandem, and you also mentioned that WorldCom is not 12 proposing a specific threshold in its language.

Does WorldCom have a threshold in mind, or do you have a threshold in mind?

MR. GRIECO: I don't, no. There is going to be a crossover point where the cost of tandem switching can be alleviated by building facilities between the two carriers in question. Now, the cost of building facilities is not cheap, by any 20 stretch of the imagination, and certainly is never warranted for one DS1 of traffic. You even can't transport one DS1 of traffic more than a thousand

feet. You have to build OC rings, fiber rings, and multiplex equipment to get the traffic from the DS1 up to optical level to transport it any distance to the other carrier's facilities.

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So, obviously there is going to have to be a point where the tandem switching charge is more than the cost of building these kinds of facilities.

It will vary by case by case. If they are co-located in the same facility, that might be an opportunity where it's cost advantageous for us to 12∥interconnect at a lower traffic volume than if we are located 10 miles apart. So it's going to depend on the situation.

MR. STANLEY: So, would a DS1 level be too In your testimony -- in direct testimony, I low? think you used the word arbitrary. Would that be the extent of the objection if it was 10,000 DS1s it also might be arbitrary. Why is the DS1 level 20 too low?

21 MR. GRIECO: I think the arbitrary term 22 was referring to the 240 trunk limit to the tandem.

1 But there isn't carrier class transmission equipment to transport a DS1 any distance between 3 two points. It's not a transport rate. It's a loop type--I mean, it's just--your interoffice facility kind of bandwidth.

MS. FARROBA: What's your normal transport

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Fiber ring with OC48s or MR. GRIECO: OC192s or whatever--

> MS. FARROBA: OC48?

Well, whatever size MR. GRIECO: electronics you want to put on the fiber ring. But you have to have fiber in place and put electronics at both ends; they could be OC3 or OC12 or 48, depending on what your bandwidth requirements are. But you wouldn't put a fiber in the ground and pay 16 II several thousands of dollars, whatever it costs, 18 for fiber electronics and then multiplexing 19∥equipment to take these DS3s down to the DS1 level just so you could pass one DS1 between two carriers.

> MR. STANLEY: I was going to ask the same

question to AT&T. Did you have a threshold figure in mind?

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No, we don't, and I would MR. TALBOTT: like to agree with the WorldCom witness and add on there are substantial expenses, not only in putting the network in place, but there are substantial expenses in putting an agreement in place.

To negotiate Interconnection Agreement, you not only need the network interconnection terms, you need billing terms and general terms and conditions. And this means now you have to have a substantial staff of people, maybe a division manager, several district managers and a host of supervisors to go around the country and negotiate a host of agreements. As you well know, personnel are the largest expenses a corporation can have 17 besides investing in capital for network.

So Verizon's proposal is wholly 19∥unrealistic not just simply on the basis of network economics, but when you put on the administration 21∥required to negotiate and manage these kinds of 22 agreements, it becomes very, very punitive to a

1 small carrier.

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MS. PREISS: I'm sorry, Mr. Dygert points out to me that when Mr. Edwards rephrased my question, it may not have been exactly what I intended, so I will try to one more time so that everybody knows what I'm asking.

Assuming that it is Verizon's legal obligation under 251(1)(A) of the Act to provide tandem transit services, would Verizon then agree 10 that TELRIC is the appropriate cost standard for that interconnection that's provided?

> MR. D'AMICO: Yes.

MS. PREISS: Thank you.

MR. TALBOTT: Could I add one more matter to maybe give you a more direct answer?

We do have certain thresholds at which contacts are made between ourselves and another LEC, at which negotiations are, or at least 19 discussions of the possibility of interconnection 20 are done.

But in no case do we establish what that 21 22 threshold would be for establishing trunks.

1 know we have certain economic advantages to direct 2∥connect because you avoid the tandem charges, but you don't know what your savings are going to be until you conclude those discussions.

MR. DYGERT: All right. I think that concludes staff questioning. Is there any redirect?

MR. EDWARDS: Yes.

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REDIRECT EXAMINATION

MR. EDWARDS: Mr. Albert, ALJ Farroba asked you some questions regarding performance measures applicable to interconnection with IXCs. Do you remember that?

> MR. ALBERT: Yes.

MR. EDWARDS: Are there any such performance measures that you know about?

MR. ALBERT: I may have blubbered my answer on this, so let me try to give it a little more precisely.

With interexchange carriers for trunk provisioning, we do have standard intervals, which 22 are more like guidelines. We quote orders based on 1 the standard intervals. If we miss them, there's 2 nothing that happens, there's no penalties, there's no dollars that kick in.

With CLECs, we also have --

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I'm sorry, do you maybe MS. FARROBA: waive some of the fees or charges if the provisioning is late? Do you know?

MR. ALBERT: I think that may happen some with special access, but I'm not sure if it does 10 with trunks or not.

> Okay. MS. FARROBA:

With special access I have MR. ALBERT: seen that, but trunks I'm just not sure.

For CLECs, we also have provisioning intervals for trunks, but there we have performance penalties that kick in where we pay money where we miss.

For trunk blocking, we do not have any 19∥trunk blocking standards for IXCs; but with CLECs, 20 we do have a trunk blocking standard, and when--it automatically kicks in and when we miss, we pay money. And that's the one that relates to the

threshold on our ability to meet that pay money trunk blocking with the CLEC's standard. That goes right back to the DS1, and that's automatic payment of money. That's where we break into a cold sweat.

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MR. EDWARDS: Mr. D'Amico, I want to go back to the example that Mr. Keffer used in his cross-examination where he asked you to assume a tandem, and this may be a slight variation, but assume that there is a tandem with AT&T on one side and 10 CLECs on the other side. All right?

MR. D'AMICO: All right.

MR. EDWARDS: And each of those CLECs is interexchanging traffic with AT&T, and Verizon is providing transit service for each of those 10, all right, sir?

MR. D'AMICO: Yes.

MR. EDWARDS: Now, with respect to the DS1 threshold in Verizon's proposal, if each of those 10 is exchanging DS1 level minus X, where X is the last increment to take you to the DS1 level, would the DS1 threshold be met with any of those CLECs?

MR. D'AMICO: No, it would not.

1	MR. EDWARDS: And if the traffic between
2	one of those CLECs and AT&T exceeds the DS1
3	threshold under Verizon's proposal, does that have
4	any impact on the exchange of traffic between AT&T
5	and the other nine CLECs?
6	MR. D'AMICO: No, it only impacts the one
7	that the DS1's worth of traffic of 200,000 minutes
8	as we talked earlier reached that threshold.
9	MR. EDWARDS: Thank you. That's all I
10	have.
11	MR. DYGERT: Anything from AT&T?
12	MR. KEFFER: No redirect.
13	MR. DYGERT: Anything from WorldCom?
14	MR. MONROE: Nothing from WorldCom.
15	MR. DYGERT: Thank you. That concluded
16	our work on subpanel two. Is there anyone besides
17	this group of witnesses who is necessary for that
18	we've called subpanel four?
19	MR. EDWARDS: Assuming we are not doing
20	the 911 issues, no.
21	MR. MONROE: We've got the three
22	Argenbright issues that we were going to move.

MR. DYGERT: Right.

MR. MONROE: But other than those, we only

have the one witness.

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MR. DYGERT: I guess we could go off the record for a minute.

(Discussion off the record.)

MR. DYGERT: On subpanel four we are taking up first issue IV-8 and moving from subpanel five issue V-16, so those can be both completed at the beginning of subpanel four. After that, we will move on to issues IV-2, IV-3, IV-4, IV-5, IV-6, VI-1(A), (B), and (C), what was previously on this panel and hasn't been referred to already, issues IV-7, IV-11, IV-34, IV-37, and IV-79 have been moved at the end of our schedule, and will be treated at the same time as issue IV-31.

And on this panel, once again we have Mr. D'Amico, Mr. Albert, Mr. Grieco, Mr. Talbott, and Mr. Schell.

MR. EDWARDS: Before the cross begins, may

I have a moment with my witness?

MR. DYGERT: Sure.

1 (Off the record.) Now we will hear from Verizon 2 MR. DYGERT: on cross of IV-8, yes? 3 I'm sorry, from WorldCom, 4 forgive me. 5 CROSS-EXAMINATION MR. MONROE: Let me begin by trying to 6 clarify where we are on this issue because I think there have been some exchanges of language. Are you familiar with the red-lining that 9 Verizon did of the WorldCom language on this issue 10 and then the reply from WorldCom back to Verizon on 12 that red-lining? MR. D'AMICO: I'm not. 13 MR. MONROE: We will work through it, 14 15 then. Is it Verizon's position that Verizon has 16 the right to refuse to provide two-way trunking at 17 WorldCom's request? We're on issue IV-2 now? 19 MR. ALBERT: 20 MR. MONROE: We're doing IV-8 first,

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Right.

MR. DYGERT:

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right?

MR. MONROE: Verizon's position is that OS and DA trunking should not be part of the interconnection agreement but should be negotiated separately; is that right?

MR. D'AMICO: Yes.

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MR. MONROE: Does Verizon refuse to include the subject of OS and DA trunking in this Interconnection Agreement?

MR. D'AMICO: I believe we have a separate agreement for the terms associated with OS/DA. There my be some reference in the contract that But without the additional talks about OS/DA. terms and conditions, you can't get very far.

MR. MONROE: Do you have the DPL in front of you? 15 l

> Yes, sir. MR. D'AMICO:

Could you look at page 128, MR. MONROE: please, I think that's where this issue begins.

> MR. D'AMICO: Yes.

MR. MONROE: It's my understanding that Section 1.6.1, as listed in the DPL, is agreed to 22 by Verizon; and, in fact, the sentence that in my

1 version starts at the bottom of page 128, "This provision is duplicative of language." Do you see that sentence?

MR. D'AMICO: Yes.

I believe that was a Verizon MR. MONROE: comment to WorldCom's language, and in effect is Verizon's agreement to that provision; is that correct?

MR. EDWARDS: Could I have just a minute 10 here.

(Pause.)

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MR. EDWARDS: Go ahead.

MR. MONROE: My question was,

Section 1.6.1 is agreed to as written by Verizon; 15 l is that correct?

Here is where the confusion MR. EDWARDS: 17 | is coming from. Mr. Monroe is asking questions based on comments that were exchanged in E-mails on this language. The language that MCI put into the 20 DPL which says this provision is duplicative with of language already proposed with respect to operator services, subject to the marked changes,

1 however, the substance is acceptable, I will stipulate that language that is not contract language, but it is rhetorical or narrative language that I sent MCI with respect to that lanquage.

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And then the okay that has been put into or the original contract language that was conveyed 8 back to me is okay, and then the DPL is agreed, so it is what it is. It becomes very difficult when 10 you cross-examine witnesses on settlement 11 discussions between the attorneys.

I quess I'm confused about MR. DYGERT: 13 where things stand.

MR. MONROE: I'm under the impression that certain section of this language have been agreed 16 to and others have not. Before I get into questioning on specifics, I'm trying to find out 18 and make sure that we are on the same page, that we all know what's agreed to and what's not. 20 basing my understanding of what's been agreed to, 21 in part, on the E-mails that have been exchanged 22 between counsel for the parties.

MR. DYGERT: Mr. Edwards, is it your position that your E-mail is not agreeing to language in the contract but to something else?

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MR. EDWARDS: The answer to the question is it's possible because when it says subject to the marked changes, however, the substance is acceptable and the marked changes aren't reflected what was put in the DPL, so it's pulling parts of exchanges between attorneys without the entire context, I believe, into the DPL. I think it would be very appropriate, if you want to ask directly, do you know whether Verizon agrees with this language or not, but I would not base it on the rhetorical comments that were exchanged between the attorneys handling the matter.

MR. MONROE: My question was, did Verizon agree to it, but I will stipulate to what was put in the DPL incorporated the changes marked by 19 | Verizon.

MR. DYGERT: Then I think your question is does the Verizon witness agree with the language that appears in the DPL? 22

MR. MONROE: That is correct.

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MR. EDWARDS: If you could answer.

MR. D'AMICO: Because I wasn't involved in some of the latest E-mails, I don't know the latest status.

Mr. Edwards, could you MR. DYGERT: enlighten us on what portions of the DPL language Verizon does not agree with?

I think with respect to MR. EDWARDS: 10 1.6.1 there is not a disagreement.

The answer to your question is, the comments that were received back from WorldCom on this language were passed on to the contract negotiators and others within the company, and final decisions haven't been made yet on whether 16 their language is agreed to. I think it would be acceptable for the Commission to conclude, based on the inclusion of the rhetorical comments that were included in the DPL where there is agreement and where there is not agreement. That's about as far as I could go right now.

> MR. MONROE: Well, then, I don't think

there are comments like that in--on many of the sections, but --

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MR. EDWARDS: I would not assume there is agreement then.

MR. MONROE: Well, in the cases where |Verizon proposed something back, and it was acceptable to WorldCom, we put that in the DPL and put in brackets agreed behind that section.

MR. EDWARDS: Then I would assume that would be acceptable.

Okay. I would like to MR. MONROE: establish for the record, though, that they are agreed to, so that we don't find out later that they're not.

And I can quickly summarize where I 16 believe we are on it.

MR. EDWARDS: All right.

1.6.1 we understand is agreed MR. MONROE: 19∥to. 1.6.2 of Verizon proposed counter language and 20 WorldCom proposed the additional phrase at the end 21 of the sentence that begins "or over local 22 interconnection trunks." That's a WorldCom

1∥addition to Verizon language, so we are awaiting 2 Verizon's response on that.

WorldCom agreed to delete 1.6.3 to 1.6.3.2 4 which was Verizon's request so they don't appear in 5 the DPL anywhere.

- 1.6.4 is a new version of that subject 7 | proposed by WorldCom, so I'm expecting that's still open because we haven't gotten a response from Verizon on that.
 - 1.7.1 we believe is agreed to.
- 1.7.2 is a new WorldCom proposal in reply 11 to Verizon's comments, so that is still open.

And then the rest of the language we 14 believe is agreed to 6.1, 6.2, 6.3, 6.4, 6.5, and [6.6, we believe, is all agreed to.

MR. KEHOE: Is that consistent with 17 | Verizon's understanding?

MR. EDWARDS: 6.1 is true.

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Based on what I have reviewed sitting here 21 at the table, that is consistent with our 22 understanding.

MR. DYGERT: That being all of the agreed to sections that Mr. Monroe went through?

MR. EDWARDS: Correct.

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MR. DYGERT: Okay. Thank you.

MR. KEHOE: So, if I understand correctly, the language subject to later check, the language that has not been agreed to would be the last phrase in 1.6.2, as well as all of 1.6.4; is that correct?

MR. MONROE: Plus all of 1.7.2.

MR. KEHOE: Yes. Thank you. Is that correct?

MR. EDWARDS: That's correct.

MR. MONROE: Thanks for clearing it up. I think that will help us move along.

MR. EDWARDS: It really wasn't fair to the witness to put them in that situation, so I was trying to help out.

MR. MONROE: Mr. D'Amico, then if you look at 1.6.2, the first section where I believe we have an open item, Verizon proposed all of the language with the exception of the last three lines that

1 WorldCom added.

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Do you have any objection to those three lines?

It seems to -- the part that MR. D'AMICO: 5 MCI had about the over local interconnection trunks, does that conflict with 6.4 in that we are talking about each party shall route LSV/VCI over separate direct trunks and not the local intra-LATA, inter-LATA, whatever?

So, if 6.4 is saying that, then this is saying or over all interconnection trunks. other than just noticing the discrepancy, I'm not sure if physically the traffic can go over the local interconnection trunks. So I would say that 15∥I'm not sure that I would agree with that.

MR. KEHOE: Could I try a question? 1.6.2 apply only where MCI purchases operator 18 services from Verizon?

MR. D'AMICO: It says where MCI purchases operator services, so that would be the scenario.

MR. KEHOE: And 1.6.4 applies where MCI does not purchase operator services from Verizon?

MR. ALBERT: I think 1.6.2 has both cases. It has where MCI does purchase operator services, and then it's also got if you go a little further it has also got a case where MCI does not.

So, within 1.6.2 you have a couple of conditions there that one case they are buying it from us, and the case they aren't.

> MR. KEHOE: Thank you.

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MR. D'AMICO: In general, though, the other reason I would have concern on that is that I'm not sure the trunks terminate in the same In other words, interconnection trunks may place. go to a local tandem or access tandem, whereas these operator services may have to go to a So, in that case, in addition to different place. the conflict with 6.4, I'm not sure that that's appropriate.

Does Verizon allow WorldCom MR. MONROE: to use the operator services codes published in the 20 LERG in order to reach Verizon's operator services?

MR. D'AMICO: I remember this came up at the mediation, and I don't remember the answer.

There was another gentleman there from Verizon that 2 was drawing some things.

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Maybe it would refresh your MR. MONROE: recollection if I asked you if you agreed that at 5 the mediation Verizon agreed that WorldCom could 6 use the codes with the caution that if WorldCom uses those codes that it would not have a direct 8 connection to the operator services, and that if a third party wanted to do a busy line verification 10∥or interrupt on WorldCom's line, that the Verizon 11∥operator want be unable to do that because there would be no direct connection.

Do you agree with that?

That rings a bell, yes. I'm MR. D'AMICO: 15 not sure if--again, I remember the pictures and 16∥there was some caveats that our technical folks drew up there, but that seems to be my recollection of it.

Then subject to check, would MR. MONROE: 20 | you agree that Verizon would allow WorldCom to use the operator codes published in the LERG with the understanding that I just recited?

1 MR. D'AMICO: Subject to check, yes. 2. Let's look at 1.7.2, which MR. MONROE: 3 was another new proposal from WorldCom in reply to 4 Verizon's comments on WorldCom's language. 5 you take a look at it, please. 6 MR. D'AMICO: I'm sorry, I was writing 7 down a note there. 8 MR. MONROE: 1.7.2. 9 MR. D'AMICO: Okay. 10 MR. MONROE: Do you have any objection to 11 that language? MR. D'AMICO: I don't know enough about it 12 13 | to say yea or nay. Well, can you tell me if 14 MR. MONROE: Verizon were to offer a call completion services 15 16∥with an automated service, would Verizon allow 17 WorldCom to use that service? 18 MR. D'AMICO: On a wholesale level, you 19 mean? 20 MR. MONROE: Well, if Verizon were to offer to its retain customers a service where a customer calling directory assistance could get the

directory assistance services?

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1 number desired and then at the caller's option have the call automatically routed to the called number, if Verizon offered that service on a retail level, 4 would Verizon allow WorldCom to purchase that service if WorldCom were purchasing Verizon's

MR. D'AMICO: I do not know the specifics on that. To me that sounds like resell or some 9∥other items associated with that.

MR. KEHOE: Are you aware of any technical reason why Verizon could not offer that to 12 WorldCom?

MR. D'AMICO: I'm not aware of any 14 technical reason, but that doesn't mean that there 15 aren't any.

I'm trying to avoid--there is MR. MONROE: a separate issue in this case on whether or not 18 Verizon has to offer directory serves on a wholesale basis; is that correct?

MR. D'AMICO: Is it on this panel?

No, I don't believe it is. MR. MONROE:

MR. D'AMICO: I've got my hands full with

this panel.

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MR. MONROE: I'm trying to avoid the issue of whether or not Verizon is required to provide directory assistances, directory assistance to 5 WorldCom at a wholesale level only. So, my question really applies on a wholesale or retail If WorldCom were purchasing directory 7 basis. assistance services from Verizon at a wholesale level, but Verizon offered the call completion service that I described to its retail customers, my question is, would Verizon allow WorldCom to purchase that service from Verizon? And then the same question applies if WorldCom is purchasing directory assistance services at the retail level. MR. D'AMICO: I'm sorry, I just--I don't

know enough about it to answer one way or the other.

So, as you sit here today, MR. MONROE: you're not aware of an objection to it within 20 Verizon?

MR. D'AMICO: I wouldn't say that--I wouldn't categorize it that way. Other than you

1 just mentioning that question to me, I've actually 2 | never heard of the issue, so it wouldn't be surprising to me that I didn't hear anything about 3 it. But that shouldn't be categorized as either--in other words, I don't know, and I have no 5 6 background on it, so ...

MR. MONROE: Wasn't the topic in the language originally proposed by WorldCom to Verizon?

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MR. D'AMICO: The topic of...

MR. MONROE: Of call completion services associated with directory assistance.

MR. D'AMICO: I think the way we were trying to address that was to have it addressed in the separate agreement outside of the interconnection.

MR. MONROE: Without addressing the substance of the language, your position would just 19∥be to address it in a separate agreement?

MR. D'AMICO: Yes.

MR. MONROE: Just to make sure we are clear, the language that I went through a minute

ago that I felt was all agreed to, Verizon is agreeing to put all that in this Interconnection Agreement; is that correct?

> MR. D'AMICO: Yes.

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If you could look at 1.6.4 MR. MONROE: for just a minute, which is also new, WorldCom language, and this also deals with the topic of 8 using network routable access codes in the LERG in order to reach operator services. I presume your answer or your statement on this language would be similar to your comments on the last section of 1.6.2; is that correct?

MR. D'AMICO: Yes.

MR. MONROE: Okay.

I guess I'm not quite clear on Verizon's position on having terms in a separate agreement. Are you still maintaining that position with respect to a portion of this topic, or are you now agreeing that all of this topic can be or will be addressed in the Interconnection Agreement? other words, is Verizon asking the Commission to rule to some portion of this language like the

1 portions that are not agreed to should be in a separate agreement or is Verizon no longer advocating that position?

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If you know, Mr. D'Amico. MR. EDWARDS:

MR. D'AMICO: I do not know the specifics. There could be finer points that still need to be addressed.

Okay. Then on page 22 of MR. MONROE: Verizon Exhibit 9 which I believe is your August 17th direct testimony.

> Did you say page 17? MR. ALBERT:

If I said that, I meant 22. MR. MONROE:

At the top of the page, lines two through six, you say that many other CLECs have agreed to this arrangement, that arrangement meaning put in the terms of this issue in a separate agreement, and Verizon does not understand why WorldCom cannot, and then it goes on to give the example that AT&T has agreed to do that; is that correct?

> MR. D'AMICO: Yes.

Is it your experience that MR. MONROE: 22 all CLECs have the same business plans?

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MR. D'AMICO: There may be a common theme, 2 but I would imagine they're different.

MR. MONROE: Do they all market the same services?

MR. D'AMICO: You could maybe put them into categories, but I would think they vary.

MR. MONROE: Do they all price their services identically?

MR. D'AMICO: Depends on their costs, I 10 would imagine.

MR. MONROE: Do they all use the same 11 12 | network equipment?

MR. D'AMICO: Again, there is probably a 14 common theme of vendors and architectures.

MR. MONROE: But your testimony is all CLECs should agree to use the same contract 17 language; is that right?

MR. EDWARDS: Objection. That's not what the testimony says. I think the testimony says 20 | that AT&T has agreed to have a separate agreement 21 with respect to OS/DA language.

> MR. MONROE: I think the testimony says